### **Professional Profile**



Randy Passonno - CAGA, ISA, Certifed Appraiser, Auctioneer, President

Main Office: 9423 Western Turnpike

Delanson, NY 12053-2105

(518) 895-8150 x 102 Fax: (518) 895-8152

888-222-1522

e-mail: randyp@collarcityauctions.com Web site: www.collarcityauctions.com

### **Qualifications**

Licensed & Bonded Auctioneer/Realtor/Appraiser/Consultant

Licenses: City Of Troy, NY

City Of Albany, NY

City Of Schenectady, NY

City of Ithaca, NY

Licensed Real Estate Broker: New York State License #40PA0882469 Licensed Auctioneer/Broker State of Vermont License #057-0002310

Licensed & Bonded Auctioneer/State of Massachusetts AU2482

Licensed Auctioneer State of New Hampshire

29-Years Full Time Auction, Appraisal, Real Estate and Management Experience

Foreclosure Auction And Real Estate Specialist Advertising Design And Marketing Specialist

Certified Appraiser

29-Years Of Public Speaking

# **Work History and Experience**

1982-1987 Uncle Sam AUCTIONS & Realty, Inc.

Job Responsibilities:

Auctioneer: Selling Real And Personal Property Certified Appraiser: Real And Personal Property

Realtor: Listing And Sales

Marketing/Advertising Layout, Design And Insertion

1987 to Present President Collar City Auctions Realty & Mgmt., Inc.

Job Responsibilities:

Auctioneer: Selling Real And Personal Property Certified Appraiser: Real And Personal Property

Realtor: Listing And Sales

Marketing/Advertising Layout, Design And Insertion Management Of 10-Licensed Sales Associates

Management Of Troy, NY Branch Office

Management Of Massachusetts Branch Office Layout And Design Of Detailed Proposals Formal Auction And Real Estate Presentations

Collar City Auctions Realty & Management, Inc. offers approximately 800+- foreclosed properties at auction annually. The success rate in sales is approximately 92% in closed transactions. Additionally, we conduct approximately 100 personal property auctions on an annual basis.

2004 to 2011 Past President Duanesburg, NY Business Association

2009 to 2013 Town of Duanesburg, NY Planning Board Member

2014 to Present Town of Duanesburg, NY Town Board Member

2014 to Present Town of Duanesburg, NY Highway Committee Member

## **Appraiser Qualification**

Randy Passonno – Certified Appraiser, President of Collar City Auctions Realty & Management, Inc. have been involved in conducting real and personal property auctions and conducting appraisals on equipment, machinery, vehicles, heavy equipment, trucks, vehicles, antiques, medical equipment, office equipment/furnishings, water sport vehicles, real estate and many other related items for a period of 29-years full-time.

Randy Passonno is a graduate of Certified Appraisers Guild of America, Missouri Auction School, Kansas City Missouri, Graduate of Manfred Real Estate Learning Center, Graduate of real and personal property appraisal courses and continuation of regularly scheduled continuing education classes on an annual basis.

The Appraiser has been recognized as an expert witness and has previously testified in State & Federal Judicial systems, including, but not limited to the Supreme Court, United States Federal Bankruptcy Court, NDNY and United States Federal Bankruptcy Court, District of Vermont.

The Appraiser is fully licensed in good standing and bonded in New York, Vermont, New Hampshire and Massachusetts as Auctioneers and Real Estate Brokers.

We are licensed and members in good standing as follows:
Certified Appraisers Guild of America (Certified Appraiser)
International Society of Appraisers
National Auctioneers Association
New York State Auctioneers Association
Vermont Auctioneers Association
Massachusetts Auctioneers Association
National Association of Realtors

New York State Association of Realtors Greater Capital Region Association of Realtors Greater Capital Region Multiple Listing Service City of Schenectady Housing Task Force City of Schenectady Property Disposition Committee New York State Department of Agriculture City Of Schenectady Auctioneers License City of Albany Auctioneers License City of Troy Auctioneers License

Collar City Auctions Realty & Management, Inc. was selected and awarded the Small Business of the Year in 2008 by the Small Business Administration

Randy Passonno was recognized as one of the most successful forty under 40 business men and was awarded by the Capital District Business Review Community on 2006.

Randy Passonno/Collar City Auctions Realty & Management, Inc. has appraised in excess of two billion dollars over the past 29-years in business.

### **Education**

2002 Certified Appraisers Guild of America Certification Courses (CAGA)

1987 Auctioneer, Missouri Auction School, Kansas City Missouri

1986 Real Estate Licensing, Manfred Real Estate Learning Center, Albany, NY

International Society of Appraisers (ISA).

Continuously Attending Continuing Educational Classes and Seminars

Hudson Valley Community College, Business Law Courses

Present: Continuing Education Annually Through Seminars And Classes

## Sales Force — Independent Contractors (Partial Listing)

Audra M. Passonno, Licensed Associate Broker/Office Manager Delanson, NY

Richard F. Voris, Property Management and GIS Specialist Consultant

David Fontana, Licensed Senior Sales Associate

Rick Piscitelli, Licensed Sales Associate

Larry Fontana, Licensed Sales Associate (Syracuse, NY)

John Valcovich, Independent Engineering and Development Specialist

Joe Szczepaniak III, Massachusetts Representative/Auction Specialist & Consultant

Nichoas C. Barber, CCD, Senior VP & Director of Governmental Affairs

#### References

### **Supplied Upon Request**

### **Memberships**

Certified Appraisers Guild of America
National Auctioneers Association
Machinery Dealers National Association
Internal Society of Appraisers
New York State Auctioneers Association
Hud Selling Brokers
National Association Of Realtors
New York State Association Of Realtors
Greater Capital Association Of Realtors
Capital Region Multiple Listing Service
Realtor
Massachusetts Auctioneers Association
Vermont Auctioneers Association
Duanesburg Planning Board Member
Duanesburg Business Association, President (2004 – Present)

### **Civic Awards**

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